

DESC-BZD

December 20, 1999

SUBJECT: Foreign Military Sales Award & Supply Data, for F76, JP8, and MUM, Solicitation RFP SP0600-99-R-0118 with Amendments 0001 through 0007.

Forwarded for your information is the Award & Supply Data for the Foreign Military Sales Program 1.1m, Solicitation SP0600-99-R-0118 with Amendments 0001 through 0007, for the following products:

Product	Quantity (USG)	Delivery Periods
F76	42,000,000	October 1, 1999 through December 31, 2000*
JP8	84,672,000	January 1, 2000 through December 31, 2000*
MUM	10,591,140	December 1, 1999 through December 31, 1999*

*Plus the 30 day carry-over period.

The contracts listed in this Award & Supply Pattern escalate based on the following:

REFERENCE PRICE TABLE			
Name of Publication	Heading Under Which Market Indicator is Published and Name of Product	Location Where Market Price is Applicable	Base Market Price as of <u>June 22, 1999</u> (Excludes All Taxes)
Platt's Oilgram Price Report (U.S. Edition)	No. 2	US Gulf Coast Pipeline	\$0.424250
Platt's Oilgram Price Report (U.S. Edition)	JET KERO 54	US Gulf Coast Pipeline	\$0.451500
Platt's Oilgram Price Report (U.S. Edition)	UNL MIDGRD 89	US Gulf Coast Pipeline	\$0.504250

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For Platt's Oilgram: "NOTE: The East/Gulf Coast adjusting market price will be firm for weekly periods and is defined as the average of the applicable daily Platt's spot assessment quotations effective for the prior week. The simple average of the daily average highs and lows of the prices effective Monday through Friday (excluding any days prices are not published) shall be the adjusting market price effective for the following Tuesday through Monday."

Encl

DONALD E. PESCHKA
Chief, Contracting Division
Bulk Fuels

SUBJECT: Foreign Military Sales – F76, JP8, MUM

Solicitation RFP SP0600-99-R-0118 with Amendments 0001 through 0007

SUMMARY OF AWARDS FMS Israel SP0600-99-R-0118					
FOB Point	Mode & O/D	Product	Quantity (USG)	Unit Price Effective June 22, 1999 (USD/USG)	Estimated Dollar Value
SP0600-00-D-0458		Coastal Aruba – November 23, 1999			
San Nicolas, Aruba	TK/O	F76	42,000,000	\$0.479250	\$20,128,500.00
SP0600-00-D-0460		Coastal Refining & Marketing, Inc. – November 24, 1999			
Corpus Christi, TX	TK/O	JP8	84,672,000	\$0.467500	\$39,584,160.00
SP0600-00-D-0463		Mobil Oil Corporation – December 01, 1999			
Beaumont, TX	TK/O	MUM	10,591,140	\$0.544000	\$5,761,580.16
All Contracts		Total	137,263,140		\$65,744,240.16

UNSUCCESSFUL OFFERORS The following companies were unsuccessful for the following products under Solicitation SP0600-99-R-0118:			
Contractor/FOB Point	Product	Mode & O/D	Final Proposal Revision Price (USD/USG)
Coastal Aruba Refining			
San Nicolas, Aruba	F76	TK/D	Withdrew
San Nicolas, Aruba	JP8	TK/O	\$0.467000
San Nicolas, Aruba	JP8	TK/D	Withdrew
Coastal Refining			
Corpus Christi, Texas	JP8	TK/O	\$0.469500
Corpus Christi, Texas	JP8	TK/D	Withdrew
Corpus Christi, Texas	MUM	TK/O	Withdrew
Corpus Christi, Texas	MUM	TK/D	Withdrew
Homestead Petroleum Products			
None stated	F76	TK/O	Withdrew
Mobil Oil Corporation			
Beaumont, Texas	JP8	TK/O	\$0.475900

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Refinery Associates of Texas (RAOT) Conoco Refinery Lake Charles, LA Valero Refinery, Texas City, Texas or Corpus Christi, Texas	F76 JP8	TK/O TK/O	Unacceptable \$0.483500
Valero Refinery, Texas City, Texas or Corpus Christi, Texas	MUM	TK/O	\$0.555750

AWARD DATA F76 ORDERING PERIOD: Date of Award to December 31, 2000 RFP SP0600-99-R-0118 Amendment 0001 Through Amendment 0007 REFERENCE PROGRAM: 1.1m REFERENCE PR: SC0600-99-0050			
Contractor/Source	Award Quantity (USG)	Award Price (USD/USG)	Contract SP0600-
Coastal Aruba San Nicolas, Aruba	42,000,000	\$0.479250	00-D-0458
Total Quantity Awarded	42,000,000		

AWARD DATA F76 ORDERING PERIOD: Date of Award to December 31, 2000 RFP SP0600-99-R-0118 Amendment 0001 Through Amendment 0007 REFERENCE PROGRAM: 1.1m REFERENCE PR: SC0600-99-0050			
Activity/Contractor	Requirement Quantity (USG)	Award Quantity (USG)	Award Price (USD/USG)
---East Gulf Coast Port--- Coastal Aruba San Nicolas, Aruba	42,000,000	42,000,000	\$0.479250
Total Quantity Awarded		42,000,000	

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Solicitation RFP SP0600-99-R-0118 with Amendments 0001 through 0007

AWARD DATA JP8 ORDERING PERIOD: Date of Award to December 31, 2000 RFP SP0600-99-R-0118 Amendment 0001 Through Amendment 0007 REFERENCE PROGRAM: 1.1m REFERENCE PR: SC0600-99-0050			
Contractor/Source	Award Quantity (USG)	Award Price (USD/USG)	Contract SP0600-
Coastal Refining & Marketing Corpus Christi, Texas	84,672,000	\$0.467500	00-D-0460
Total Quantity Awarded	84,672,000		

AWARD DATA JP8 ORDERING PERIOD: Date of Award to December 31, 2000 RFP SP0600-99-R-0118 Amendment 0001 Through Amendment 0007 REFERENCE PROGRAM: 1.1m REFERENCE PR: SC0600-99-0050			
Activity/Contractor	Requirement Quantity (USG)	Award Quantity (USG)	Award Price (USD/USG)
---East Gulf Coast Port--- Costal Refining and Marketing Corpus, Christi, Texas	84,672,000	84,672,000	\$0.467500
Total Quantity Awarded		84,672,000	

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Solicitation RFP SP0600-99-R-0118 with Amendments 0001 through 0007

AWARD DATA MUM ORDERING PERIOD: Date of Award to December 31, 1999 RFP SP0600-99-R-0118 Amendment 0001 Through Amendment 0007 REFERENCE PROGRAM: 1.1m REFERENCE PR: SC0600-99-0050			
Contractor/Source	Award Quantity (USG)	Award Price (USD/USG)	Contract SP0600-
Mobil Oil Beaumont, Texas	10,591,140	\$0.544000	00-D-0463
Total Quantity Awarded	10,591,140		

AWARD DATA MUM ORDERING PERIOD: Date of Award to December 31, 1999 RFP SP0600-99-R-0118 Amendment 0001 Through Amendment 0007 REFERENCE PROGRAM: 1.1m REFERENCE PR: SC0600-99-0050			
Activity/Contractor	Requirement Quantity (USG)	Award Quantity (USG)	Award Price (USD/USG)
---East Gulf Coast Port--- Mobil Oil Corpus, Christi, Texas	10,591,140	10,591,140	\$0.544000
Total Quantity Awarded		10,591,140	